

CHALLENGE EQUIPMENT CORPORATION 225 Industrial Street, San Francisco . (415) 467-4700 Telex 34-0467

Correspondence to: P.O. Box 77225 San Francisco, California 94107

December 19, 1973

H. Tracy Hall, Inc. P.O. Box 7533 University Station Provo, Utah 84601

Dear Mr. Hall:

In reference to your letter of December 17, 1973 regarding purchase of two Yale chain hoists for resale for \$306.00, unfortunately my cost is higher then the above price. Therefore I can not furnish these to you for \$306.00 per unit.

Very truly yours,

Dennis Zografos Vice President

DZ/dmv

2 HP 15/min not hook KEL 2 - 10H15 S 2 \$769.60 Ed Block